

**Summary** Todd Streicher is an accomplished project manager, business consultant and entrepreneur with 15 years experience in the information technology sector.

- Skills**
- Program and project management
  - Business and technical consultancy
  - Contract and service delivery management
  - Business development and service creation
  - Customer and vendor relation management
  - Desktop, system and network management tooling

- Technical Product Knowledge**
- Microsoft
  - Novell
  - Hewlett Packard
  - Tivoli
  - Computer Associates
  - Netscout
  - Cisco
  - Nortel
  - 3Com
  - Dell
  - Compaq
  - Apple

- Achievements**
- Expanded billable services and increased revenues by 40% by creating a new departmental entity as part of a corporate streamlining initiative. Managed service development, sales, deployment, and service delivery of a global infrastructure to deliver network management tooling services with a \$2 million annual budget.
  - Managed over \$5 million of vendor contracts and support arrangements with several different companies. Recruited and managed all facets of supplier accounts. Successfully negotiated with vendors to obtain the best contracts and service agreements.
  - Established a service delivery organization within a global managed services company to support an enterprise management infrastructure. Negotiated roles and responsibilities for service units and established back-to-back agreements that allowed service levels to be met within contracted budget figures.
  - Generated over \$1 million for a professional services organization by defining and managing projects to design, develop, and deploy global Microsoft Windows NT infrastructure, including Windows 2000 and Active Directory design, for the standardization and management of over 90,000 workstations.
  - Defined and managed numerous projects to improve infrastructure environments including system and network conversions, monitoring, and high-availability and reliability solutions. Conducted business and technical requirements analysis, coordinated technical design, development and implementation. These projects created standardized and scalable environments that resulted in increased availability, functionality and user productivity; and a reduction of trouble tickets, response and repair times, and ongoing support costs.
  - Received senior management recognition for excellent customer service by resolving hardware, network and software problems for 108 customer accounts. Contributed to QA and ISO 9000 certification teams.
  - Started three businesses from the ground up. This included establishing business plans, business models, sales and marketing, human resource management, finance and corporate identities.

- Experience**
- Principal Consultant and Vice-President**  
Matador Consulting LLC, Madison WI - Aug. 2001 to present
  - Service Manager, Consultant and Project Manager**  
Atos Origin B.V., Eindhoven, Netherlands - Aug. 1998 to Aug. 2001
  - Senior Staff Analyst**  
Compuware Corporation, Madison, WI - Feb 1996 to Aug. 1998
  - Senior Customer Support Analyst**  
Laboratory Consulting Inc., Madison, WI - Sept. 1991 to Feb 1996
  - Computer Lab Manager**  
University of Wisconsin, Dept. of Agricultural Journalism, Madison, WI - Feb. 1991 to June 1997
  - Operations Manager**  
Insiders Ltd., Madison WI - Dec. 1989 to Sept. 1991
  - Research Assistant and Building Manager**  
University of Wisconsin, Harlow Primate Laboratory, Madison WI - May 1987 to Dec. 1989

- Education**
- Bachelor of Arts, 1989. Psychology & Philosophy, University of Wisconsin-Madison
  - Certified Netware Administrator (CNA), 1995